

USE OGVA TO MANAGE COSTS WHEN MIGRATING TO AWS

SoftwareONE & the One Government Value Agreement (OGVA)

If you are a UK public sector organisation and either use - or plan to use - Amazon Web Services (AWS) as your cloud platform, talk to SoftwareONE about how to access the discounts and benefits available via One Government Value Agreement (OGVA) and gain insights into the commercial challenges of cloud spend, plus get assistance in migrating and modernising your workloads.

WHAT IS OGVA?

A memorandum of understanding was drawn up between AWS and the Crown Commercial service on behalf of the Cabinet Office in November 2020. This means that any public sector organisation – central, local, health, education – as defined by CCS G-Cloud framework (or others by mutual agreement) can access benefits defined in the agreement.

WHAT ARE THE BENEFITS?

For **smaller organisations or those new to the cloud**, the Foundation tier offers accelerator packages and OGVA webinars to help get you started fast.

For **larger organisations or those looking to take significant steps into the cloud**, the Enterprise tier offers:

- › A significant discount scheme*
- › Accelerators for cloud adoption and migration
- › Access to Government training funding to develop cloud skills
- › Access to OGVA roundtables and webinars

*A SoftwareONE AWS expert can explain the discounts and commitments available.

WHY SOFTWAREONE?

- › We are an AWS Advanced Consulting partner with the Migration Competency. This means we can provide customers with funded migration assessments and migration support. [Learn more](#).
- › SoftwareONE supports transactions via [AWS Marketplace](#), which offers procurement consolidation. Our aim is to make it as easy as possible for you to find, test, buy, and deploy software that runs on AWS through one single solution provider. We support this with discounted private offer transactions for key vendors including Trend Micro, Splunk, Sophos, New Relic and many more. AWS Marketplace spend can also contribute towards OGVA transactions.
- › Get more for your AWS spend with our [Simple for AWS](#) managed service, which includes your AWS licensing PLUS:
 - › Cost Optimisation & Cloud Spend Management through our PyraCloud Platform
 - › Choose from our Advisory, Cost Optimisation or Migration solution packs
 - › Embedded Cloud Workload Security with malware protection for Windows & Linux VMs
 - › Billing transparency to better understand your invoice
 - › Optional 24x7 Managed Cloud Services

Speak to a SoftwareONE AWS specialist today to discover how we can help you move to AWS faster, while making use of the public sector funding available to you.