softwareONE®

SLMAdvanced

EASILY MANAGE YOUR SOFTWARE ESTATE

Why should organizations make Software Lifecycle Management (SLM) a top priority?

With the increasing adoption of cloud services & the complexities of a hybrid environment, Procurement and IT Asset Managers must adapt to eliminate wasteful consumption while minimizing non-compliance across multiple technology environments.

As a result of this shift, Software Lifecycle Management (SLM) is increasingly seen as an integral business discipline that helps organizations maximize the value of software investments both in the cloud and on-premises.

Key challenges faced by organizations today:

› **Data & Analytics –** Most organizations are not getting value from their software asset management tool investments, and having access to normalized and trustworthy inventory & consumption data remains a challenge.

› **Cloud Spend Management –** Companies could be wasting up to 35% of their cloud spend. Optimizing this growing spend with reasonable effort is a challenge for most.

› **Audit Risk –** Managing publisher audits and reducing potential audit risk continues to consume a significant amount of time for high-value resources, removing them from critical business activities.

› **Contract & Cost Management –** Licensing & cloud contracts continue to have complex terms & conditions that are difficult to understand & maintain.

› **Stakeholder Sponsorship –** Understanding and improving SLM maturity with executive team support.

› **Resource Availability –** There is a gap in the SLM skills market, which makes organizations reliant on third-party service providers.

Why SoftwareONE

SoftwareONE has over 700 consultants dedicated to Software Lifecycle Management making us one of the largest SLM consultancies worldwide. Named ITAM Review's Partner of the Year, SoftwareONE has 30+ years of industry experience to help you overcome your most pressing SLM challenges.

SoftwareONE's SLMAdvanced takes the best of our solutions and expertise and combines them into a cohesive end-to-end service. Today's organizations are increasingly viewing software and cloud portfolios as strategic business investments that the C-Suite can no longer ignore. With SLMAdvanced, you can optimize costs, decrease operational effort, reduce risk, gain visibility and improve maturity.

SLMAdvanced Benefits

SLMAdvanced is SoftwareONE's managed service offering that aims to address all of these challenges by delivering the following business outcomes:

Optimized Costs
Reduce your software, maintenance & cloud costs with actual usage reports. Increase software ROI by leveraging use rights visibility and decrease OPEX with SoftwareONE experts.

Decreased Operational Effort
Save expert effort with automation and by splitting tasks between your internal operations and SoftwareONE SLM experts. Avoid pitfalls with a ready-to-use platform and support for SAM tool related issues.

Reduced Risk
Manage non-compliance risk and gain insight into software end-of-life to reduce unbudgeted expenditures. Reduce potential loss in case of an audit with our expert-driven Audit Support.

Enhanced Visibility
Make the right decisions based on facts. Understand your environment and get control of contract renewals with deep insights about deployments, usage, spend and efficiency.

Improved Maturity
Understand your current SLM maturity level and define your improvement plan by assigning tasks and defining who should do what and when.

Self-Service for additional benefits

SLM Advanced

SoftwareONE's SLMAdvanced services offering is based on three key pillars:

SLMAdvanced is a 12-, 24- or 36-month managed service

Supported publishers include (but are not limited to):

General	Infra/Manage	Security/Backup	Creative
IBM	Citrix	McAfree	Adobe
Microsoft	Quest/Dell	Symantec	ActivePDF
Oracle	VMware	Trend Micro	Corel
SAP		Veeam	Mindjet
		Veritas	Nitro
			Nuance
			TechSmith

Delivered on (but not limited to):

FLEXera   snow   servicenow

SLMAdvanced & PyraCloud

SLMAdvanced also includes our proprietary platform PyraCloud. PyraCloud provides a single platform to transact software and cloud subscriptions from global catalogs with approved publishers and approval workflows defined. It gives you visibility into your entire software portfolio, whether it's on premises or in a multi-cloud environment. PyraCloud allows you to view, track and manage all software transactions, orders, invoices, contracts and entitlement data in one platform. It also simplifies cloud spend management by providing a clear view into how your business uses resources such as Azure, AWS, Adobe, and Office 365, and allows you to charge back costs to the relevant business units. Finally, PyraCloud provides the data and actionable intelligence you need to track current spend, predicted future spend and optimize your environment. With the platform, you can:

› Understand business demand

› Streamline procurement processes

› Manage contracts, renewals and govern resources

› Gain visibility into your entire software estate

› Reduce corporate risk with visibility into entitlement data

› Track and optimize cloud spend to avoid unnecessary costs

> **"Cooperation with SoftwareONE has been smooth, supporting our IT operations on a global level. Continuous work with the specialists of SoftwareONE has enabled us to get significant savings in software procurement and improved risk management of software assets."**
>
> Valmet Oyj
>
> Finland, Director of IT

How can we help you?
Get in touch to find out more about SLMADVANCED

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