



# ACCELERATE YOUR AWS CLOUD JOURNEY

Simplify Your Cloud Transformation with Improved Availability, Cloud Spend Management and Dedicated Support

Amazon Web Services (AWS) makes hosting easier by offering Cloud compute power, database storage, content delivery and other functionality to help your business scale and grow. It is designed to allow application providers, ISVs, and vendors to quickly and securely host your applications – whether they are existing or new SaaS-based applications.

If you know AWS is the Cloud environment of your choice but you don't know how to get there or you just want to leverage the power of your existing AWS environment then we are the right ones to speed up your business. We help you find answers to the business challenges you face with an AWS solution that brings together everything you need — including related products, services, and third-party applications. From DevOps (Software Development and IT Operations) to business analytics to the Internet of Things, you'll be up and running quickly with a scalable, cost-effective solution that works with your existing investments.

## Choose the Right Platform to Meet Your Needs

Are you looking for an end-to-end cloud service with the freedom to build, manage, and deploy applications on a massive, global network using your favorite tools and frameworks? Then it's time to think about the next steps and to choose the right platform to meet all your business needs.

Our Simple for AWS offering is specifically tailored for customers who want to get their services migrated and added to the AWS Cloud environment.

## Your Simple for AWS Benefits & Values:

- › **Gain knowledge** - Create foundational knowledge and a roadmap for a cost-effective server / SQL migration.
- › **Plan efficiently** - Understand fundamentals on IaaS Cloud management vs. legacy practices & better drive the change of operations in the Cloud.

- › **Design the best-fit cloud environment** - Get a ready-to-use AWS environment.
- › **Execute wisely** - Define the overarching rulesets, principles, standards and conventions when migrating your server.
- › **Streamline your Cloud costs** - Get insight into existing server landscape & migration opportunities.

We are here to help you build the AWS cloud environment that meets all of your business needs. Whether you want to receive foundational cloud knowledge, accelerate your server migration, transform your SQL environment or get rid of cloud waste, SoftwareONE is your trusted advisor to develop, plan, and implement your AWS strategy.

## Simple for AWS Key Components:

- › **24x7 Partner-led AWS Business/Enterprise support**
- › **10% discount** on AWS Partner-led support independent of consumption level
- › **Choose 1 of 4 solution packs** (with Advisory OR Cost Optimization available at no cost)
- › **Cost optimization & Cloud Spend Management** through our PyraCloud Platform
- › **Embedded Cloud Workload Security** with malware protection for Windows & Linux VMs
- › **Billing transparency** to better understand your invoice with the customer payment term in local currency
- › **Includes AWS licensing**

Let us support you with our tailored services to help you understand, manage, and optimize your AWS environment! We simplify your transformation to help you develop the strategy, design and migration plan aligned with your business requirements while realizing the full technical benefits of AWS.



**With Amazon Web Services (AWS) you have unparalleled innovation, global expansion and IT flexibility along with security, stability and reliability in the cloud.**

# OPTIMIZE YOUR AWS CLOUD ENVIRONMENT

We help develop your strategy for the migration of workloads to the AWS environment, and once the best-fit workloads are identified, we architect and provision an AWS environment that is optimized for your business needs. AWS reduces the friction of onboarding and provides tools to optimize your cloud spend, and provide support for your AWS workloads.

With Simple for AWS, we offer you the opportunity to select 1 of 4 solution packs to accelerate your AWS journey:

- › **Advisory** - We help you build basic knowledge and overarching governance rules on how to use AWS, including a clear roadmap on how to build a ready-to-use AWS environment.
- › **Server Migration** - We support you in building your operational, security, and cost management best practices to gain maximum control and understand how to run daily operations with an optimal toolset, including the migration of 25 of your virtual servers to AWS.

- › **SQL Migration** - In SQL migration, we use the AWS Database Migration to identify compatibility issues that may affect database functionality in the future state of SQL servers, and provide recommendations for improving performance and reliability in the target environment.
- › **Optimization** - We will explore cost optimization opportunities by looking at right sizing, reserved instances, instance modernization, Dev/Test offers, Bring-Your-Own-License, orphaned resources and virtual machine on/off automation.

Simple for AWS include 24x7 AWS Business or Enterprise Support, PyraCloud Cloud Spend Management and a Service Success Manager. Furthermore, our Cloud Workload Security provides your organization with malware protection that not only scans for known malware, but also detects unknown threats using machine learning that can recognize suspicious activity.

## Simple for AWS | Service Overview

<b>IMPROVE AVAILABILITY</b> › 24x7 AWS Business/ Enterprise support	<b>CLOUD WORKLOAD SECURITY</b> › Malware protection for Windows/ Linux	<b>CONTROL CLOUD COSTS</b> › PyraCloud Cloud Spend Management	<b>SERVICE SUCCESS MANAGER</b> › Ensures customer satisfaction	<b>Managed Cloud</b>
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<b>ADVISORY 1</b> Save time & money with professional advisory › Gain base knowledge through fundamental AWS workshop › Cloud Management Workshop to understand fundamentals on IaaS & PaaS cloud management › Governance workshop to define the overarching rulesets, principles, standards and conventions › Server Assessment incl. analysis of opportunities, TCO, estimated cost and timeframe › High level design and provisioning of AWS landing zone	<b>SERVER MIGRATION 2</b> Realize the value of Cloud with minimized downtime › Lift-and-shift-migration of 25 virtual servers	<b>SQL MIGRATION 3</b> Reduce risk and save costs › Lift-rethink-and-shift of 10 SQL databases (incl. RDS/SQL on IaaS assessment)	<b>OPTIMIZATION 4</b> Control and optimize costs › Governance Health Check to validate best practices for cost control and operations › Cloud Management Workshop to understand fundamentals on IaaS & Serverless management › Analyze AWS resources to identify cost savings › 20-50% potential cost saving	

Make the most of your investment and benefit from an end-to-end service offering with maximum flexibility to help you save costs and minimize downtime. Simple for AWS provides you with access to qualified AWS

administrators who will own incident and service requests for AWS and provide consumption analytics and proactive recommendations to give you confidence in the usage and ongoing adoption of AWS.