



ACCELERATE YOUR CLOUD JOURNEY

Simplify Your Cloud Transformation with Improved Availability, Cloud Spend Management and Dedicated Support

We believe in the success of your business - whether small or large, old or new. To accomplish this, cloud services should be accessible to every business and every organization. We are at hand to help you save time and money with our professional Azure services tailored to your business needs. Realize the value of cloud with minimized downtime, reduce risk and cost savings.

We help you find answers to the business challenges you face with an Azure solution that brings together everything you need — related products, services, and third-party applications. From DevOps (Software Development and IT Operations) to business analytics to the Internet of Things, you'll be up and running quickly with a scalable, cost-effective solution that works with your existing investments.

Choose the Right Platform to Meet Your Needs

Are you looking for an end-to-end cloud service with the freedom to build, manage, and deploy applications on a massive, global network using your favorite tools and frameworks? Or are you impacted by the end of support for Windows Server and SQL Server 2008? Then it's time to think about the next steps and to choose the right platform to meet all your business needs.

Our **AzureSimple** offering is specifically tailored for customers without existing Azure contracts or

customers with an expiring Azure-only Server Cloud Enrollment (SCE). However, this solution is also available for customers who are not utilizing SoftwareONE services.

Your AzureSimple Benefits & Values:

- › **Gain knowledge** - Create foundational knowledge and a roadmap for a cost-effective server migration.
- › **Plan efficiently** - Understand fundamentals on IaaS & PaaS cloud management vs. legacy practices & better drive the change of operations in the Cloud.
- › **Design the best-fit cloud environment** - Get a ready-to-use Azure environment.
- › **Execute wisely** - Define the overarching rulesets, principles, standards and conventions when migrating your server.
- › **Streamline your cloud spend** - Get insight into existing server landscape & migration opportunities.

SoftwareONE developed AzureSimple to accelerate the realization of your Azure cloud benefits. AzureSimple reduces the friction of onboarding while providing tools to optimize your cloud spend, and provide support for your Azure workloads.

Make the most of your investment and benefit from an end-to-end service offering with maximum flexibility to help you save costs and minimize downtime.



**With Microsoft Azure
you have unparalleled
innovation, global
expansion, IT flexibility
along with security, stability
and reliability in the cloud.**

OPTIMIZE YOUR CLOUD ENVIRONMENT

We help develop your strategy for the migration of workloads to the Azure environment, and once the best-fit workloads are identified, we architect and provision an Azure environment that is optimized for your business needs.

With AzureSimple, we offer customers who (1) have expiring Azure-only SCEs, (2) are new to Azure, (3) have Enterprise Agreements but would like to migrate to CSP, or (4) have an existing CSP but without our services, the opportunity to select 1 of 4 solution packs to accelerate their Azure journey.

Depending on your Azure-related challenges and your cloud maturity (are you just starting in Azure, are you already using some services, or are you running a higher number of services?), we would provide advisory, server migration, SQL migration or

optimization services. All packs include 24x7 Cloud Support, PyraCloud Cloud Spend Management and a Service Success Manager. Furthermore, our Cloud Workload Security provides your organization with malware protection that not only scans for known malware, but also can detect unknown threats using machine learning that can recognize suspicious activity.

Let us support you with our tailored services to help you understand, manage, and optimize your Azure environment! We simplify your transformation to help you develop the strategy, design and migration plan aligned with your business requirements while realizing the full technical benefits of Azure.

Plan, Prioritize And Leverage The Power Of Azure | Simply Choose 1 of the Following 4 Solution Packs

IMPROVE AVAILABILITY > 24x7 Support with ownership for escalations through to Microsoft Premier Support for Partners	CLOUD WORKLOAD SECURITY > Malware protection for Windows / Linux	CONTROL CLOUD COSTS > PyraCloud Cloud Spend Management	SERVICE SUCCESS MANAGER > Ensures customer satisfaction	Managed Cloud
+				
ADVISORY 1	SERVER MIGRATION 2	SQL MIGRATION 3	OPTIMIZATION 4	
Save time & money with professional advisory > Gain base knowledge through fundamental Azure workshop > Cloud management workshop to understand fundamentals on IaaS & PaaS cloud management > Governance workshop to define the overarching ruleset, principles, standards and conventions > Server assessment incl. analysis of opportunities, TCO, estimated cost and timeframe > High-level design and development of Azure landing zone incl. governance	Realize the value of Cloud with minimized downtime > Governance health check to validate best practices for cost control and operations > Cloud Management Workshop to understand fundamentals on IaaS & PaaS cloud management > Transfer from Direct EA/SCE or Legacy CSP to Modern CSP > Lift-and-shift-migration of 25 virtual servers	Reduce risk and save costs > Lift-rethink-and-shift of 10 SQL databases (incl. PaaS/IaaS, Azure SQL assessment)	Control and optimize costs > Analyze Azure IaaS resources to identify cost savings > 20-50% potential cost saving	

We are here to help you build the Azure cloud environment that meets all of your business needs. Whether you want to receive foundational cloud knowledge, accelerate your server migration, transform your SQL environment or get rid of cloud waste, SoftwareONE is your trusted advisor to develop, plan, and implement your Azure strategy.

AzureSimple provides you with access to qualified Azure administrators who will own incident and service requests for Azure and provide consumption analytics and proactive recommendations to provide the confidence in usage and ongoing adoption of Azure. [Learn more about AzureSimple and get in touch!](#)