



ACCELERATE YOUR CLOUD JOURNEY

Simplify Your Cloud Transformation with Cloud Spend Management, 24x7 Global Support, Dedicated Service Success Management and Choice of Solution Packs and Add-on Managed Services.

We believe in the success of your business – whether small or large, old or new. To accomplish this, cloud services should be accessible to every business and every organization. We are at hand to help you save time and money with our AzureSimple service tailored to your business needs. Realize the value of cloud with minimized downtime, reduce risk and cost savings.

Choose the Right Platform to Meet Your Needs

Are you looking for an end-to-end cloud service with the freedom to build, manage, and deploy applications on a massive, global network using your favorite tools and frameworks? Or are you impacted by the end of support for Windows Server or SQL Server 2008? Then it's time to think about the next steps and to choose the right platform to meet all your business needs.

SoftwareONE developed **AzureSimple** to accelerate the realization of your Azure cloud benefits. AzureSimple reduces the friction of onboarding while providing tools to optimize your cloud spend, and provide support for your Azure workloads.

Your AzureSimple Benefits & Values:

- › **Reduce risk** - Get 24x7 break/fix platform support with Global Cloud Expert emergency response times within 30 mins, and escalation path to our Microsoft Partner Premier Support contract where required.
- › **Save time** - On-demand technical and provisioning support is provided for the most popular Azure services.

- › **Improve quality** - Service Success Management including monthly incident and SLA reporting and bi-monthly remote sessions to discuss recommendations on cost optimization, security and availability improvements.
- › **Gain transparency** - Get full insights of your cloud spend and gain from tagging automation, spike alerts and ability to do cost allocation to entities for chargeback.
- › **Optimize cost** - Get recommendation to optimize your spend with right-sizing, reserved instances or decommission unused resources.
- › **Self Sufficient** - Create new subscriptions and raise incident or change request tickets through one single pain of glass in PyraCloud.
- › **Accelerate your journey with our AzureSimple Solution Packs** - Choose 1 of 4 professional services solution packs to create foundational knowledge, support your migration, or optimize your costs.
- › **Improve security with Add-On Security Managed Services** - Try our Server Security Silver Managed Service (6 months at no cost) or Security Configuration Service for Regulated Compliance.
- › **Protect your data with Add-On Backup & Recovery Services** - Protect your virtual machines and applications with our Enterprise grade BackupSimple solution.

Make the most of your investment and benefit from an end-to-end service offering with maximum flexibility to help you save costs and minimize downtime.



With Microsoft Azure you have unparalleled innovation, global expansion, IT flexibility along with security, stability and reliability in the cloud.

SELECT 1 OF 4 SOLUTION PACKS TO ACCELERATE YOUR JOURNEY

We help develop your strategy for the migration of workloads to the Azure environment, and once the best-fit workloads are identified, we architect and provision an Azure environment that is optimized for your business needs.

Depending on your Azure-related challenges and your cloud maturity (are you just starting in Azure, are you already using some services, or are you running a higher number of services?), we would provide advisory, server migration, SQL migration or optimization services.

ADVISORY 1	SERVER MIGRATION 2	SQL MIGRATION 3	OPTIMIZATION 4
<p>Save time & money with professional advisory</p> <ul style="list-style-type: none"> Gain base knowledge through fundamental Azure workshop Cloud management workshop to understand fundamentals on IaaS & PaaS cloud management Governance workshop to define the overarching ruleset, principles, standards and conventions Server assessment incl. analysis of opportunities, TCO, estimated cost and timeframe High-level design and development of Azure landing zone incl. governance 	<p>Realize the value of Cloud with minimized downtime</p> <ul style="list-style-type: none"> Lift-and-shift-migration of 25 virtual servers 	<p>Reduce risk and save costs</p> <ul style="list-style-type: none"> Lift-rethink-and-shift of 10 SQL databases (incl. PaaS/IaaS, Azure SQL assessment) 	<p>Control and optimize costs</p> <ul style="list-style-type: none"> Analyze Azure IaaS resources to identify cost savings 20-50% potential cost saving
<ul style="list-style-type: none"> Governance health check to validate best practices for cost control and operations Cloud Management Workshop to understand fundamentals on IaaS & PaaS cloud management Transfer from Direct EA/SCE or Legacy CSP to Modern CSP 			

Secure Your Most Valuable Assets - Add-On Security Managed Services



Prevent Threats & minimize attack surface: Our **Server Security** service provides your organization with malware protection that not only scans for known malware, but also can detect unknown threats using machine learning that can recognize suspicious activities.

Cloud Workload Security – Server Security Silver is offered complimentary for a period of six (6) months. Customer can select to upgrade protection to Gold or Platinum if required.

Server Security		Optional	
Silver		Gold: Silver + Network Security	
		Platinum: Gold + System Security	
<p>Anti-Malware & Content Filtering</p>	<p>Detect & stop known malware from execution</p>	<p>Intrusion Prevention</p>	<p>Defend against network and application threats</p>
<p>Behavioral Analytics</p>	<p>Machine Learning</p>	<p>Firewall</p>	<p>Stop lateral movement and reduce server attack surface</p>
		<p>Application Control</p>	<p>Lock down servers and prevent changes (whitelisting)</p>
		<p>Integrity Monitoring</p>	<p>Detect suspicious or unauthorized changes across files, ports, registries, and more</p>
		<p>Log Inspection</p>	<p>Consolidate and report on log information across systems</p>

Align to industry best-practices and mitigate vulnerabilities: Security Configuration Management scans security configurations on virtual machines against recommended practice control frameworks and

regulations and standards (e.g. CIS, PCI, HIPPA, ISO, DISA STIG). The service detects policy violations and provides remediation of configuration risks. Choose the service pack level aligned to your regulated compliance needs.

Security Configuration Management	Service Packs			
<div style="text-align: center; margin-bottom: 20px;">  <p>Secure Configuration</p> </div> <p>Scan and remediate configuration vulnerabilities before an attack</p> <div style="text-align: center; margin-top: 20px;">  <p>Follow Industry Standards</p> </div> <p>Alignment with regulations and standard – PCI, HIPPA, ISO, CIS, DISA STIG</p>	Security Configuration Scanning	SILVER	GOLD	PLATINUM
	Policies	Baseline Policy	Select from available industry standards, frameworks, regulations	Select from available industry standards, frameworks, regulations
	Monthly Scheduled Scans and Reports	■	■	■
	Monitoring of scans, troubleshooting and resolution of scan issues	■	■	■
	Monitoring of scans, troubleshooting and resolution of scan issues	■	■	■
	On-demand Remediation	■	■	■
	Implementation of new or change of existing Scan Profiles: Enable configuration checks Add new Policies Add new OS version	New OS version included	Chargeable per request	Chargeable per request
	Daily or Weekly Scheduled Scans and Reporting			■
Monthly Technical Operational review			■	

Secure Your Most Valuable Assets - Add-On Backup & Recovery Services

Protect virtual machines, data volumes, applications and databases: Our **BackupSimple** service provides comprehensive and streamlined data recovery - centralizing all of your backup needs.

From Microsoft Azure and AWS through to Office 365, BackupSimple provides a single secure, scalable and resilient platform which you control.



Access to skilled people to configure and operate your backup schedule



Backup Data Repository remains within your cloud platform. Keep ownership without vendor lock-in



Server & Application fully backed-up including PaaS and Azure SQL DB and critical data to be recovered



Self-service Recovery capability allowing you to respond to business demands

Let us support you with our tailored services to help you understand, manage, and optimize your Azure environment! We simplify your transformation to

help you develop the strategy, design and migration plan aligned with your business requirements while realizing the full technical benefits of Azure.