



CLOUD MIGRATION SERVICE

STRATEGIC TRANSITION TO THE CLOUD

Organizations are adopting cloud-based solutions at a rapid pace. Leveraging the cloud offers many benefits helping organizations become more agile, competitive and innovative. In fact Gartner predicts that the global public cloud services market will grow 18% in 2017 and through 2020 cloud adoption strategies will dictate greater than 50% of IT outsourcing deals.¹ Additionally, Gartner predicts the Cloud System Infrastructure Services (IaaS) will grow from \$34.7B in 2017 to \$72.4B in 2020.² Cloud provides proven technical benefits, the initial steps of developing the strategy, designing the optimal environment and seamlessly transitioning the workloads to the cloud will help organizations realize the full technical benefits of the cloud while exceeding business requirements.

CLOUD MIGRATION SERVICE

SoftwareONE Cloud Migration Service is a bundled offering helping customers develop the strategy, design the environment and transition workloads to the cloud. Once transitioned to the cloud, SoftwareONE suite of support services ensures the cloud environment is running optimally addressing any technical support issues or billing inquiries.

SoftwareONE's delivery method for the Cloud Migration Service consists of three core areas including Advisory, Delivery and Support Services.

At a high level, the three core areas provide the following benefits:

- Advisory – Understand your business requirements, address your concerns on shifting to the cloud and develop the overall cloud strategy.

- Delivery – Accelerate your adoption and transition to the cloud. Design the optimal environment and implement your cloud migration.
- Support Services – Continued advice and assistance for your cloud environment including support and any

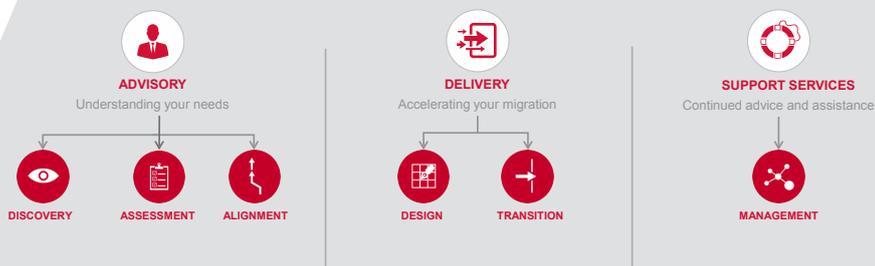


CLOUD MIGRATION SERVICE

Advisory, Delivery and Support for AWS

CLOUD MIGRATION SERVICE

An end-to-end offering helping customers in the early stage of cloud adoption from advisory, delivery and support services. The offering is modular and each aspect can be leveraged individually based on immediate needs and requirements of your organization.





ADVISORY

ENVISIONING THE CLOUD DATA CENTER



- Discover on-premises application performance and dependencies
- Establish consolidated and rationalized view of current IT landscape
- Prioritize and recommend workloads to run in the cloud
- Define and execute net steps in the cloud journey

SETTING UP THE CLOUD FOUNDATIONS



- Design the foundational cloud infrastructure
- Integrate authentication and authorization systems
- Connect current data center to the established cloud infrastructure
- Implement and apply cloud best practices to foundational environment



DELIVERY

MOVING WORKLOADS TO THE CLOUD



- Wave planning, sequencing, prioritization and complexity scoring
- Coordination of downtime, change, release, test & cutover
- Design and transition migration infrastructure and tools
- Execute and monitor migration until completed



SUPPORT

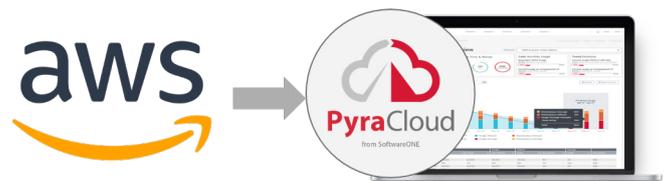
RUN AND OPERATE CLOUD ENVIRONMENT AT OPTIMAL LEVELS

Cloud support options customized to your business needs during business hours, 24X5 or 24X7. Cloud support will address any technical issues or billing inquiries that you have on your cloud environment. The managed service option is available where SoftwareONE will run your cloud environment addressing break/fix, antivirus, patching and backup. With the managed service option, you are assured that your cloud environment is proactively monitored.

PYRACLOUD PLATFORM

As a Cloud Migration Service customer, you have access to the PyraCloud Platform. PyraCloud will help your organization set budgets by business units and track spend. You can proactively optimize your cloud environment and effectively track spend by business unit for cost control and charge back.

PROACTIVE COST OPTIMIZATION OF YOUR CLOUD ENVIRONMENT



¹ <http://www.gartner.com/newsroom/id/3616417>
² <https://www.gartner.com/newsroom/id/3815165>