

Accelerate your Microsoft Cloud Business by Partnering with SoftwareONE!

Directly aligned with Microsoft's vision of helping customers digitally transform, SoftwareONE supports partners through excellence in cloud services, enabling your customers to use Microsoft technologies to the fullest extent, achieve their cloud aspirations, and grow their businesses.

Introducing SoftwareONE's ONEClub CSP Indirect Provider Program

As end customers move more workloads to the cloud, the question of how to maximize the value of their cloud licenses becomes a bigger priority. The Microsoft Cloud Solution Provider (CSP) program enables partners to manage the entire lifecycle for their Microsoft cloud customers including billing, support, and guidance. CSP today includes licensing for Microsoft Online Services such as Office 365, Dynamics 365 and Azure.

SoftwareONE combines simplicity, trust and growth to dictate how it supports the overall CSP channel as a holistic service approach to the partner market. In addition, the SoftwareONE ONEClub CSP Indirect provider program offers a modern cloud marketplace for our partner ecosystem, and gives our partners access to an extensive 'xSimple' portfolio, including [365Simple](#), [AzureSimple](#) and [BackupSimple](#), to extend their clients' cloud footprints.

SoftwareONE is the ideal Microsoft CSP partner to help you grow with confidence

Simplify the route to market through a proven global Microsoft provider with industry leading cloud support, advisory, delivery services and platforms.

A profitable and efficient partnership with a focus on competitive pricing, rebate and incentive management sets our partner program ahead of the rest.

Shorter time to market for early stage companies or new product launches through back-office automation, branding and marketplace presence.



Trust and attention to detail provide our partners with the peace of mind that business processes are streamlined, automated and compliant.

Open new sources of revenue for ISV partners with SoftwareONE's global sales channel and leverage purpose built industry solutions, bundles and services.

Why SoftwareONE?

30+ years' experience

By combining our commercial, technological, compliance, and governance expertise into innovative Software Portfolio Management (SPM) offerings, we support customers by ensuring their IT investments are planned and managed cost effectively throughout the entire lifecycle to meet business needs.

Geographic coverage

SoftwareONE is globally headquartered in Stans, Switzerland. We have 65 local subsidiaries serving 82 countries and local sales and clients served in more than 145 countries.

Publisher reach and client base

SoftwareONE has independent expertise on a broad publisher portfolio covering more than 10,000 publishers, from demand to design, and manages 4.2 million SKUs and over 27,000 clients globally.

ONEClub advantage for partners

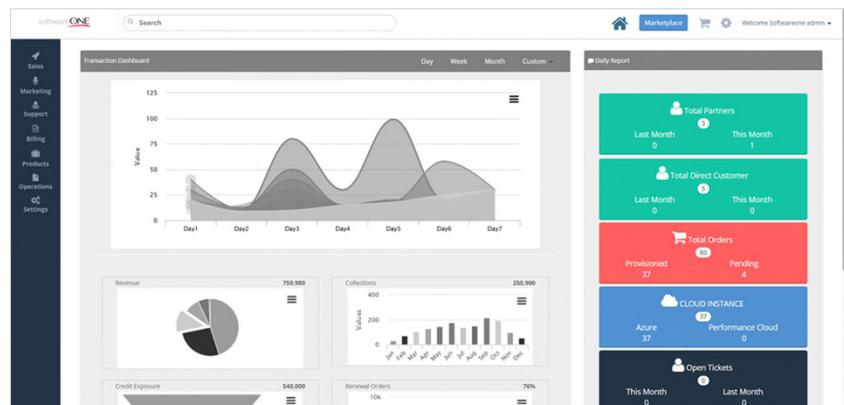
SoftwareONE's ONEClub is your key to global growth and new markets. Through automated transactions, managed services and a digital marketplace,* SoftwareONE's CSP Indirect provider program unlocks a more profitable and scalable business.

Add More Client Value with SoftwareONE's xSimple Portfolio

SoftwareONE's xSimple offerings bring together all elements of a successful cloud deployment including commercial, transition, end user adoption and change management together with security, compliance and governance considerations—all delivered globally. SoftwareONE provides upfront advisory, accelerated provisioning and ongoing support to ensure every customer is maximizing their Microsoft cloud investment.

- **SAMSimple** accelerates customers' software asset management practice for ongoing control of license spend and publisher audit risk
- **AzureSimple** allows customers to plan, build and manage an Azure solution
- **365Simple** enables customers to plan, provision, connect to and manage an Office 365 solution
- **UCSimple** expedites customers' ability to embrace and implement change in the way they communicate while maximizing their Office 365 investment
- **BackupSimple** is a cost-effective managed service for enterprise-grade data backup
- **PyraCloud** enables customers to implement a holistic software and cloud portfolio management methodology

Customers who use xSimple offerings can increase their average utilization rate through better operational insights, while also driving higher contract renewals through higher customer satisfaction with their Microsoft cloud solutions. By partnering with SoftwareONE, you can boost profitability today and encourage bigger, longer-term engagements tomorrow.



* Transaction Dashboard and other resources in the SoftwareONE Cloud Marketplace

READY TO MAKE THE MOST OF MICROSOFT'S CSP PROGRAM?

From license management and billing to developing new markets and improving customer experiences, SoftwareONE is the ideal Microsoft CSP partner to help you expand your business. Contact us today!