

Get
started on your
cloud financial
management
journey



FinOps Discovery

When organisations first decided to migrate to the cloud, discussions probably focused on increasing their innovation, speed, and flexibility, many expected their IT costs would reduce too. The reality for many has been an ever-increasing number of workloads moving to the cloud, unchecked demand for cloud services that has resulted in spiralling costs. Many now realise they need to quickly regain control of their cloud spend and drive value from their cloud investments.



Complex cloud environments



Unchecked usage & spiraling costs



Lack of visibility on costs & accurate forecasting



Poor organisational alignment & accountability



Increased effort due to inefficient operating model

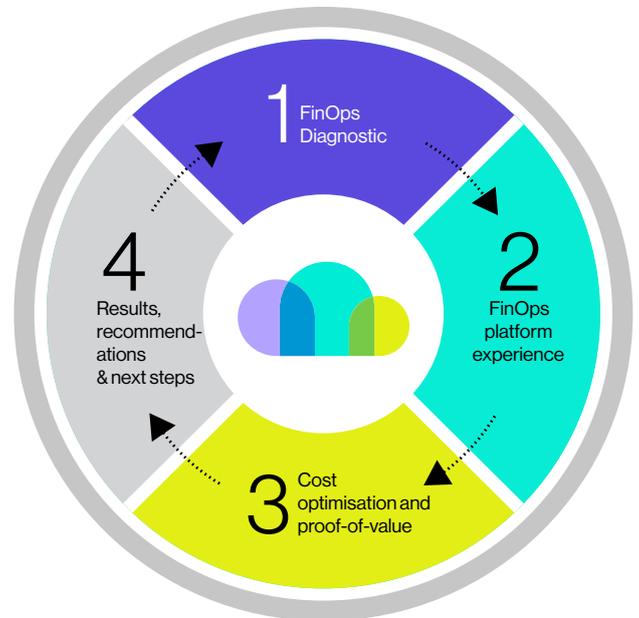
FinOps is the answer. It is well documented that FinOps provides the actionable intelligence and organisational alignment that drives effective decision making and control over cloud usage and expenditure. For organisations seeking to mature in their use of cloud and optimise

their cloud financial management and aspire to operational excellence, implementing a robust FinOps framework is key. However, many organisations simply don't know where to start.

We get you started on your FinOps Journey

SoftwareOne's FinOps Discovery has been specifically designed to give organisations a better understanding of how FinOps would look and feel in the context of their organisation, as well as the cost savings and benefits that can be achieved and a clear roadmap for the successful adoption of FinOps.

Our FinOps Discovery consists of four distinct phases delivered in a short-term, high impact engagement. Designed to identify an organisation's current level of Cloud Financial Management maturity, it also demonstrates the value FinOps can provide and defines an actionable roadmap of recommendations to ensure its successful implementation.



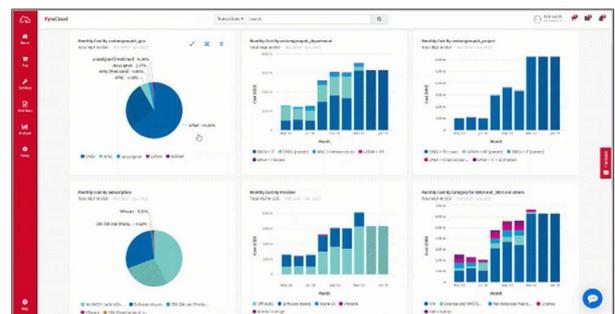
Diagnostic review

During our Diagnostic assessment our certified FinOps experts look at an organization's level of FinOps maturity and priority areas that require attention. They will talk to executive sponsors to gain a better understanding of their goals and objectives, we also run a workshop for key stakeholders to identify gaps and remediation in their current cloud management strategy.

Platform experience

As part of our Discovery, an organisation will be able to trial a cloud management platform using its own live data to populate dashboards and reports, this allows stakeholders to visualise how their cloud financial management can be improved. This transparency allows decision makers to truly understand their cloud usage and costs, implement control mechanisms and identify issues before they have an impact. Following this trial period, stakeholders will understand how the platform.

- Provides complete transparency
- Supports & drives accountability
- Simplifies cloud budget management
- Enables policy- and data-driven decision making
- Accelerates fulfilment requests
- Identifies optimisation opportunities
- Automates key tasks



Cost optimisation - proof-of-value

Once an organisation's data is live in the platform, our experts will review several workloads within an existing environment to identify priority areas where cost saving can be quickly realised. This will clearly demonstrate the value and potential savings that can be achieved through a combination of certified optimisation services and an integrated platform.

Results, recommendations and next steps

Upon completion of our assessments, the final phase of our Discovery is an executive presentation of the results of our review, key recommendations, and a business case for change, including easy-to-digest metrics for how FinOps can help the organisation meet its digital transformation and financial goals. This includes.

- Current level of maturity
- Improvements that need to be made
- A prioritised action plan with next steps
- Strategic recommendations for the future

Supporting you every step of the way

Adopting FinOps is a journey, our FinOps Discovery offers organisations a great way to get started. It allows them to decide what approach is right for them based on their level of maturity and priority areas that require focus, building a business case for successful adoption and investment in FinOps.



SoftwareOne's FinOps Mission

To accelerate the building of Cloud Financial Management practices and create long term measurable value from our client's investments in cloud



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