

# LEVERAGE THE POWER OF THE CLOUD



SoftwareONE's Managed Infrastructure: People, Process & Technology  
To Allow You To Make Your Digital Transformation A Reality

It is well documented that many organizations are turning to the cloud. Recent stats cite that:

- 83% of enterprise workloads will be in the cloud by 2020.
- Gartner predicts that by 2022 cloud shift across key enterprise IT markets will increase to 28% (up from 19% in 2018).
- According to DevsOp.com, \$14 billion is the estimated waste on cloud spend in 2019.

The benefits that a public or hybrid cloud environment bring to an organization are key to helping organizations move from stagnant to transformative in today's always on world. The benefits include, but are not limited to, cost optimization, infrastructure flexibility, agility and scalability to address customer concerns at a faster pace, and security – there is a symbiotic relationship where the cloud provider and the customer both want to ensure the protection of their pieces of the cloud.

Moving to the cloud does not come without complications however – and often times these complications exceed the capabilities, or time available, of the in-house expertise. Challenges that customers face today when moving to the cloud include:

- › **Lack of skilled resources** available both in-house and in the market
- › **Evolving security threats** – the pace at which cyberattacks occur in today's environments require constant management
- › **Governance** – without an automated policy structure your cloud environment can swiftly become vulnerable and unpredictable

**SoftwareONE's Managed Infrastructure solution** combines the people, processes and technologies needed to help you design, build, automate and manage your cloud initiatives from end to end while you concentrate on your customers and your business.

## Your Managed Infrastructure Benefits

- › Increased security & enhanced backup protection
- › 24x7 Pro-active health monitoring
- › Automated configuration
- › Policy & Cost Governance
- › Realized Transformation



**“Our objective with managing the cloud environment was to use a partner; a professional resource capable of providing expertise and visibility. Turning to SoftwareONE was a natural progression. We already had a trusted relationship and were very confident they could do much more in cloud support than we could do ourselves with current constraints.”**

*Andy Voorhies, IT Manager, Northwest Kidney Centers*

# MANAGED INFRASTRUCTURE



SoftwareONE's Managed Infrastructure service is based on five key pillars served from a 24x7 network & security operations center backed with vendor premier support and managed by our customer success manager.

- › **Secure** – We provide vulnerability insights and threat protection for all leading hyperscale cloud providers.
- › **Protect** – backup your data and provide you the control to restore on-demand
- › **Monitor** – including infrastructure services, platform services and network monitoring, log analytics & diagnostics
- › **Configure** – new builds and changes consistent deployed as Infrastructure as Code with Self Service access through Service Catalogue
- › **Govern** – policy & cost management to avoid vulnerabilities and stay in control of your cloud estate spending

## Managed Infrastructure | Your Answer to Your Cloud Journey

**DIGITAL TRANSFORMATION**

**Infrastructure-as-Code** streamlines how Compute is configured, deployed, and managed across your network

**Self-Service Catalog of Cloud Resources** allows one touch deployment of approved workloads

 <b>SECURE</b> Vulnerability insights and Malware protection to <b>increase security</b>	 <b>PROTECT</b> Backup your data <b>to reduce risk</b> and get back in business	 <b>MONITOR</b> 24x7 proactive health monitoring to <b>avoid incidents</b>	 <b>CONFIGURE</b> Increase consistency with Infrastructure-as-Code deployment & automated Patch Management	 <b>GOVERN</b> Optimize costs and provide increased transparency to improve buying decisions
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*Dedicated Customer Success Manager to ensure customer satisfaction*

*24x7 Security/Network Operations Center*

*Best-of-Breed tools from leading vendors*

*Service Onboarding*

**CUSTOMER**

SoftwareONE's Managed Infrastructure provides you with the industry's leading experts for an end to end managed cloud services giving you back the time and resources to manage your business. Our advisory services ensure

your cloud environment is one that works today and doesn't limit you for your future needs and our transition capabilities provide a seamless migration to the cloud. [Get in touch today!](#)