Procurement functions need to evolve into connected, efficient and digitized operations to address business demands more rapidly and effectively. A software Digital Supply Chain (DSC) is created through a seamless, integrated set of systems and activities across the software lifecycle to support these goals and this is the focus of SoftwareONE’s DSCSimple.

Common Supply Chain Challenges in Managing Software Spend

<table>
<thead>
<tr>
<th>Knowledge &amp; Resources</th>
<th>Data Transparency</th>
<th>Contract Management &amp; Optimization</th>
<th>Tail-End Transactional Costs</th>
<th>Maverick Spend</th>
</tr>
</thead>
<tbody>
<tr>
<td>Organizations struggle to build expertise and manage supplier relationships. Ensuring the quality of transactions at the best price and obtaining proactive reporting for their agreements is a challenge.</td>
<td>Obtaining the right entitlements data to make informed decisions is a major hurdle for most organizations undergoing digital transformation.</td>
<td>The limited ability to forecast and budget due to ineffective tools makes it harder to negotiate or consolidate contracts.</td>
<td>While the top 20% of vendors typically account for 80% of spend and are generally controlled well by Procurement, it is the tail-end that account for up to 90% of transactions and the associated administrative costs.</td>
<td>Without sufficient use of catalogues, organizations can’t control unsanctioned software spend and may be exposed to adverse use terms and pricing.</td>
</tr>
</tbody>
</table>

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Request & Demand Management
Software Rationalization
Purchasing and Contract Terms
Integrated eProcurement
Proactive Renewal Management
Automation & Workflows

Figure: DSCSimple Service Features
Why SoftwareONE’s DSCSimple?

DSCSimple is our managed service offering that revolutionizes and modernizes the traditional reseller offering, providing organizations with the right mix of tools, automated workflows and experts to realize the benefits of an effective Digital Supply Chain.

Service Features & Business Outcomes

Underpinned by a comprehensive service governance model, this is achieved through streamlined procurement processes, visibility into all software transactions, improved end-user experience, and more proactive contract renewal management.

› **SPEED** – Reduced time to deploy, decreased effort and a lower number of annual transactions.
› **COST OPTIMIZATION** – A single point of transaction results in reduced operational expenses related to procurement workflows. Spend is optimized through sourcing, rationalization and proactive & optimized contract renewals.
› **TRANSPARENCY** – Single dashboard with hygienic actionable procurement data to help you make better business decisions.

PyraCloud & Digital Supply Chain

Powered by SoftwareONE’s PyraCloud platform and leveraging B2B Integration with major eProcurement platforms, DSCSimple helps you automate processes to gain control of cost-intensive, transaction-heavy software procurement processes.

We help customers transform their software supply chain into a competitive advantage that enables IT & Procurement teams to operate with the versatility, speed and agility that’s needed in today’s quickly-changing technology landscape.