



Media Release

SoftwareOne earns new Microsoft Copilot Specialization

New specialization validates end-to-end expertise across Microsoft 365 Copilot, Copilot Chat, Copilot Studio, and agentic extensibility

Stans, Switzerland | 08 September 2025 – **SoftwareOne today announced it has become one of the first partners worldwide to be awarded the [Microsoft Copilot Specialization](#), a first-of-its kind designation that recognizes proven capabilities in helping clients adopt Microsoft 365 Copilot, scale Copilot Chat for all, build with Copilot Studio, and extend Copilot with agents.**

“This specialization is a big milestone for our customers and our people,” said **Oliver Berchtold, Chief Operating Officer at SoftwareOne**. “It proves that when organizations are looking for a trusted partner to get the most out of Copilot, SoftwareOne is the safe pair of hands to lead that journey from pilot to success. We make Copilot adoption smoother, secure, scalable, compliant, and unlock agentic extensibility.”

SoftwareOne’s new specialization builds on a market-leading Copilot track record. Over the past year, the company has delivered hundreds of successful Copilot engagements globally, including 1,362 adoption and security projects, supporting clients around the world to design use cases, secure and govern data, drive user adoption, and realize measurable productivity gains.

This achievement joins SoftwareOne’s existing six Solutions Partner Designations, bringing the total to 21 Microsoft specializations which is a testament to SoftwareOne’s breadth, depth, and commitment to excellence.

With a global footprint across 70+ countries and deep Microsoft expertise, SoftwareOne brings scale, repeatability, and proven delivery to workplace AI programs.

“Our differentiation is end-to-end,” added Berchtold. “We combine advisory, design, deployment and adoption, while future proofing with Copilot Studio and agents. This leverages our proven AI adoption frameworks, ready-to-go templates, and pre-built agents, to help customers move from experimentation to enterprise value both responsibly and at speed. These unique capabilities enable us to deliver results faster than our competitors.”

Juan Quesada, Global Partner Tech Lead, Microsoft added “The Microsoft Copilot Specialization helps customers quickly identify partners with proven experience across Microsoft 365 Copilot, Copilot Studio, and agent-based extensibility. By earning this specialization, SoftwareOne has demonstrated the skilling, customer impact, and secure deployment practices customers expect as they scale AI in the workplace.

We are especially pleased to see that SoftwareOne is among the first partners with a truly global presence to achieve this designation, reflecting their ability to deliver consistent, high-quality outcomes for customers across the globe. Their track record of successfully supporting clients



across regions in adopting AI solutions is a strong testament to their leadership and commitment to helping organizations realize the full value of Copilot.”

What the Microsoft Copilot Specialization recognizes

The Microsoft Copilot Specialization showcases partner capabilities spanning Microsoft 365 Copilot, Copilot Chat, Copilot Studio, and agents, with requirements covering performance, skilling, and verified customer references for agentic transformation.

Learn more about [SoftwareOne Services for Microsoft 365 Copilot](#).

Contact

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About SoftwareOne and Crayon

SoftwareOne and Crayon have joined forces to become a global, AI-powered software and cloud solutions provider. With a presence in over 70 countries and a team of around 13,000 professionals, the combined organization brings together global scale and local expertise to help clients reduce costs, accelerate growth, and navigate complex IT environments with confidence. Leveraging deep capabilities in cloud, software, data, and AI, the company empowers organizations to modernize, innovate, and unlock the full value of their technology investments. Exchange and Euronext Oslo Børs under the ticker symbol SWON. Visit us at www.softwareone.com

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