

The logo features the text "VMware on AWS" in white, bold, sans-serif font inside a large black circle. To the right of this circle is a smaller white circle containing the AWS logo, which consists of four overlapping colored shapes: purple, blue, teal, and yellow.

VMware on AWS

Transition from VMware to AWS with SoftwareOne

VMware's acquisition by Broadcom has brought significant changes: a shift to a subscription-based model, changes to procurement, and a significant reduction of channel partners. As a VMware client, you may face rising licensing costs or the pressure of making quick decisions as your current licensing term ends. However, timely offers and incentives from AWS could provide valuable alternatives tailored to your needs. At SoftwareOne, we specialise in helping you identify and navigate these options, ensuring you make well-informed decisions that benefit your business.

Transitioning to AWS involves several key considerations to ensure a smooth and effective migration. We help you address:

Licensing and costs:

Understand anticipated costs and strategies to build your AWS migration business case.

Infrastructure:

Deploy your workloads into an AWS Landing Zone with governance guardrails.

Migration:

End-to-end migration support with SoftwareOne's rapid migration offer.

Data and security:

Ensure compliance, sovereignty and security regulations during data migration.

Navigate the new VMware landscape

Understand your options for the transition from perpetual licences to subscription models as you migrate your on-premise workloads to cloud and if you're using VMware Cloud on AWS understand the modernization options for adopting native AWS cloud services. SoftwareOne is best equipped to not only help you understand your options, but also to plan, implement, and manage your migration and modernization journey to AWS.



Migrate and modernise your VMware workloads to AWS

We guide you through each stage of your cloud journey, from initial assessment to continuous improvement, ensuring you reap the full benefits of AWS:

Your starting point: VMware Strategy Envisioning

- Assess current VMware environment
- Estimate business case for migration to AWS
- Explore funding programs and incentives

Align & Advise

- Architecture review
- Security Posture assessment
- Proof of Concept support
- License advisory
- Support and training for AWS adoption

Migrate & Modernise

- Migration assessment and planning
- Execution of migration to AWS
- Utilize a SoftwareOne Landing Zone built with Infrastructure as Code (IaC)
- Application Modernisation

Manage & Optimise

- DevOps and Managed Services for ongoing optimisation
- FinOps for cost management and optimisation

Beat your VMware renewal date with SoftwareOne's rapid migration offer for AWS

Need to migrate quickly to avoid your VMware renewal date? Consider SoftwareOne's rapid migration offer which provides a simple, streamlined fixed price per server for lift-and-shift migrations to AWS. Using proven migration methodologies and tooling backed with our specialist experience access a quick and easy migration. Minimum of 50 servers applies.

Get expert VMware and AWS support from SoftwareOne

Partnering with SoftwareOne for your AWS journey ensures expert guidance, comprehensive support, and cost-effective solutions tailored to your unique business needs. Migrating fully to AWS can help VMware clients take advantage of AWS's vast ecosystem of services, driving innovation and operational excellence while reducing overall IT costs.



- Expertise: AWS Premier Tier Services partner with deep VMware and AWS expertise.
- Comprehensive support: From assessment to migration, modernisation, and ongoing management, we provide end-to-end support.
- Cost-effective solutions: Leverage funding programs and AWS incentives to optimise costs.
- Custom strategies: Tailored solutions to meet your unique business needs and priorities.

CONTACT US TODAY

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