Future-proof your business on AWS Cloud to increase your competitive edge, drive business value and modernise

Whether you're moving your business to the cloud or expanding your cloud practice, SoftwareOne Cloud Services for AWS provides your organisation with flexible end-to-end services to support your cloud strategy.

The cloud market is evolving at a great pace, and as more organisations recognise the advantages of cloud computing, accelerating their journey becomes essential to staying competitive, achieving rapid and secure scalability, and ensuring cost-effective operational effectiveness.

SoftwareOne can help you make the right business and technology decisions. As an AWS Premier Tier Services Partner with deep technical expertise and multiple partner program and competency designations, we can help you build, buy, run, and manage your software and cloud environments better on AWS Cloud.

| **30+ years experience** of IT transformation | **3,500+ cloud experts** in worldwide delivery centres | **Gartner Magic Quadrant** leader in SAM 5 years running | **8M+ cloud users** managed | **9 AWS partner** programs | **14 AWS competencies** in cloud focus areas |

"Our strategy, moving to the AWS Cloud, supported by our partnership with SoftwareOne, has provided the perfect combination of technology and expertise to promote our success."

Nitish Bugalia, Head Product & Strategy, MyTeam11

Your SoftwareOne AWS cloud transformation journey

Leverage SoftwareOne's flexible end-to-end services with AWS' extensive solution portfolio and funding programmes to accelerate your cloud transformation journey.

Cloud advisory

Start with a comprehensive assessment of your estate and expert advice to help you envision, plan, and build a business case to support your migration and innovation strategy. Gain valuable licensing insights with an AWS Optimisation and Licensing Assessment (OLA) and explore AWS funding programmes to support your transition.

Migration expertise

SoftwareOne's proven strategies, deep expertise and AWS Migration competency is supported by the AWS Migration Acceleration Program. Accelerate your move to the AWS cloud with a phased approach to sizing and costing critical workloads such as Microsoft, Oracle, VMware, and SAP. Our specialist Microsoft Workloads Services can help you migrate and modernise on AWS, while SAP Services provide a choice to migrate SAP to native cloud or RISE with SAP.

Professional services for AWS

While your team upskills and learns new ways of working as you transform to the cloud, our range of professional services can provide valuable cloud expertise and help to bridge the talent gap. For Managed Services, choose the level of service to suit your needs and budget from Essentials for AWS for licensing and support, to Advanced for cloud operations, and Premium for full lifecycle management. With DevOps Services, level up your capabilities to increase business agility, solve organisational gaps and develop comprehensive cloud skills; or take advantage of Security Services for AWS cloud to reduce the risk of evolving security threats and govern compliance.

Application services

SoftwareOne Application Services deliver application development and modernisation projects based on our market-leading discovery, 7Rs methodology, and assessment tools. We help you architect, modernise, and build secure cloud native applications and maximise value from your data with analytics, machine learning and AI solutions so you can meet your business goals and stay competitive.

End user computing and customer experience

As an AWS Digital Workplace Services competency partner, SoftwareOne has notable experience delivering frictionless hybrid and remote working End User Computing (EUC) technologies and customer experience solutions on AWS. Our experts work with you to provide your workforce with what they need to be productive, while our proven Amazon Connect Delivery designation allows us to power your contact centre to enable high-quality customer support at a lower cost. From assessment consulting to ongoing management and optimisation, our team collaborates with you to architect, deploy, migrate, automate, and manage your AWS services, giving you the knowledge and solutions you need to operate your business more securely, efficiently, and effectively.

Achieve commercial transformation

SoftwareOne has several services to help you simplify and transform software sourcing, maximise savings, and benefit from exclusive discounts on AWS Marketplace.

AWS Marketplace Services	Enhanced Billing Support	Cost Governance & Automation
Our AWS Marketplace Skilled Consulting Partner status can help you procure the right solutions at the best price and provide tailored solutions on AWS Marketplace. We support 300+ ISV and SaaS providers on AWS Marketplace.	SoftwareOne Essentials for AWS helps you improve cloud cost governance with customised AWS billing and cost optimisation automation tooling to maximise your cloud infrastructure and reduce costs.	Already on AWS? SoftwareOne certified FinOps experts provide advice, recommendations, and ongoing managed services to help you optimise and reduce cloud spend by up to 25%.

Vertical specialisations

SoftwareOne supports clients across multiple industries in 90 countries from 16 major delivery centres and have specialised vertical competency and programme designations on AWS.

Financial Services competency	Nonprofits competency	Public sector program
Our solutions for banking and payments, capital markets, and insurance clients help meet the demand for agility and innovation while upholding security and compliance standards.	Nonprofit and charitable clients can migrate and modernise to reduce costs and scale IT systems securely on AWS so they can focus on what matters most.	We provide help and guidance to government, education, and nonprofit customer missions globally to navigate the complexities of cloud migration and take advantage of AWS.

Ready to start your cloud journey on AWS?

SoftwareOne is the partner of choice for thousands of clients. Make the most of AWS with SoftwareOne's expertise and talk to us on how we can help you build a solid foundation for your cloud transformation strategy.

CONTACT US TODAY

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