



**LICENSA
Empowered
2025 Wien**

Microsoft Fabric: KI trifft Daten – jetzt wird's smart!

Referent:

Theo Seyffertitz,
Presales Services Consultant Cloud

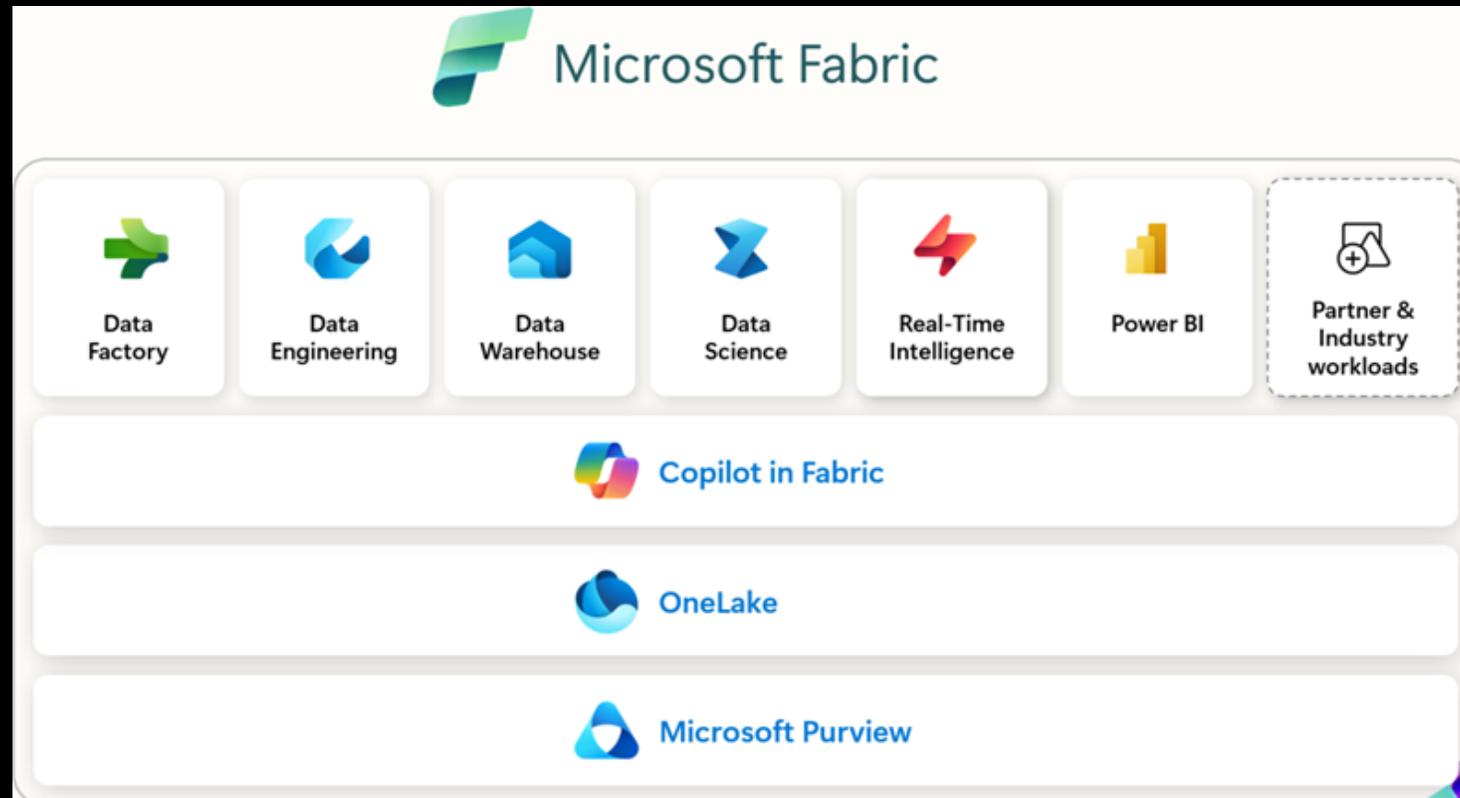


Agenda

- 01 Microsoft Fabric Licensing & Costs
- 02 Unified Architecture for Data, BI & AI
- 03 Capacity models with Microsoft Fabric
- 04 How to switch from Power BI Premium to Microsoft Fabric

Microsoft Fabric

Fabric is a unified data platform that integrates Data Engineering, Data Factory, Data Science, Data Warehouse, Real-Time Intelligence, Business Intelligence (BI) and Partner and Industry solutions into a single SaaS environment. It's built on OneLake and supports Power BI, Spark, SQL, Data Factory, and more...



Microsoft Fabric Purchasing Options

Fabric has following purchasing options:

- a flexible pay-as-you-go (PAYG) option or a reserved capacity option

SKU	Capacity Units (CUs)	Hourly Rate (USD)	Monthly Rate (USD)	Reservation (1-Year) Monthly Rate (USD)
F2	2	\$0.36	\$262.80	~\$156.33
F4	4	\$0.72	\$525.60	~\$312.66
F8	8	\$1.44	\$1,051.20	~\$625.33
F16	16	\$2.88	\$2,102.40	~\$1,250.66
F32	32	\$5.76	\$4,204.80	~\$2,501.33
F64	64	\$11.52	\$8,409.60	~\$5,002.66
F128	128	\$23.04	\$16,819.20	~\$10,005.33
F256	256	\$46.08	\$33,638.40	~\$20,010.66
F512	512	\$92.16	\$67,276.80	~\$40,021.33
F1024	1024	\$184.32	\$134,553.60	~\$80,042.66
F2048	2048	\$368.64	\$269,107.20	~\$160,085.33

- Using reserved capacity requires an annual commitment. Reservation pricing offers approximately a 40% discount compared to pay-as-you-go rates.
- Fabric capacities are billed per second, with a minimum charge per minute, allowing for granular cost control.

Microsoft Fabric Capacities and SKUs

- Capacity is a distinct pool of resources. The size of the capacity determines the amount of computation power available.
- Each capacity offers a selection of SKUs, and each SKU provides different resource tiers for computing power.

SKU*	Capacity Units (CU)	Power BI SKU	Power BI v-cores
F2	2	N/A	N/A
F4	4	N/A	N/A
F8	8	EM1/A1	1
F16	16	EM2/A2	2
F32	32	EM3/A3	34
F64	64	P1/A4	8
F128	128	P2/A5	16
F256	256	P3/A6	32
F512**	512	P4/A7	64
F1024**	1024	P5/A8	128
F2048**	2048	N/A	N/A

* In the Microsoft 365 or Embed for your organization (user owns data) scenario, **SKUs that are smaller than F64 require a Pro or Premium Per User (PPU) license**, or a Power BI individual trial to consume Power BI content.

**These SKUs aren't available in all regions.

Microsoft Fabric Additional Considerations

Storage Costs: OneLake storage is billed separately at appr. USD 0,023 per GB per month

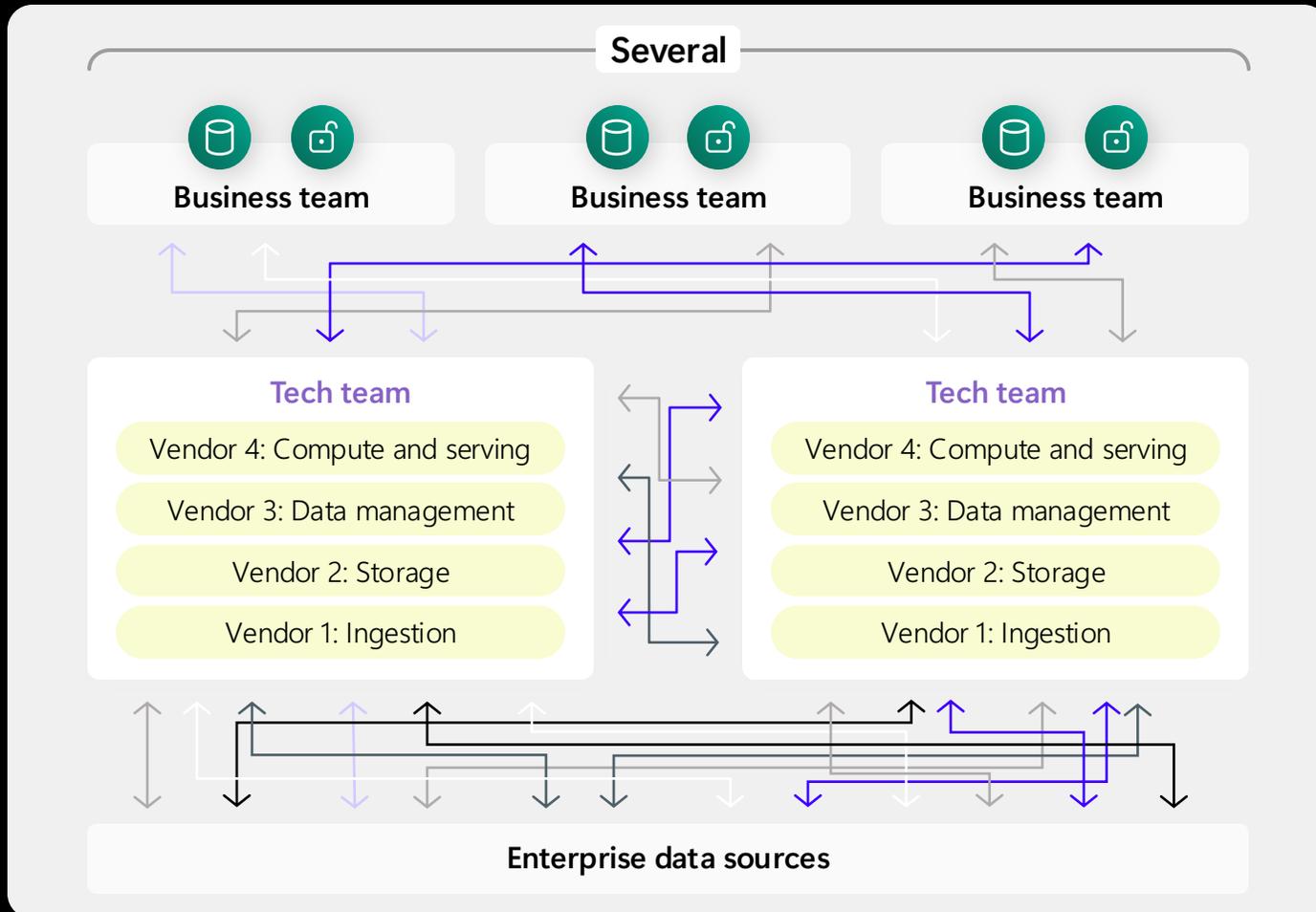
Storage	Price
OneLake storage/month**	\$0.023 per GB
OneLake BCDR storage/month	\$0.0414 per GB
OneLake cache/month*	\$0.246 per GB

Auto-Scale Feature: Enabling auto-scale allows capacities to handle workload spikes by temporarily adding capacity, which incurs additional charges.

Microsoft Copilot in Fabric: Copilot is turned on by default in Fabric. Administrators can turn off Copilot in the Fabric admin portal if customer organization isn't ready to use it.

Enabling Copilot in Fabric means that users can access Copilot across workloads. [Consumption-based charges](#) are applied as part of customer existing Fabric Capacity subscription. Customers can monitor their Copilot usage in the Fabric Capacity Metrics App under the operation name "Copilot and AI."

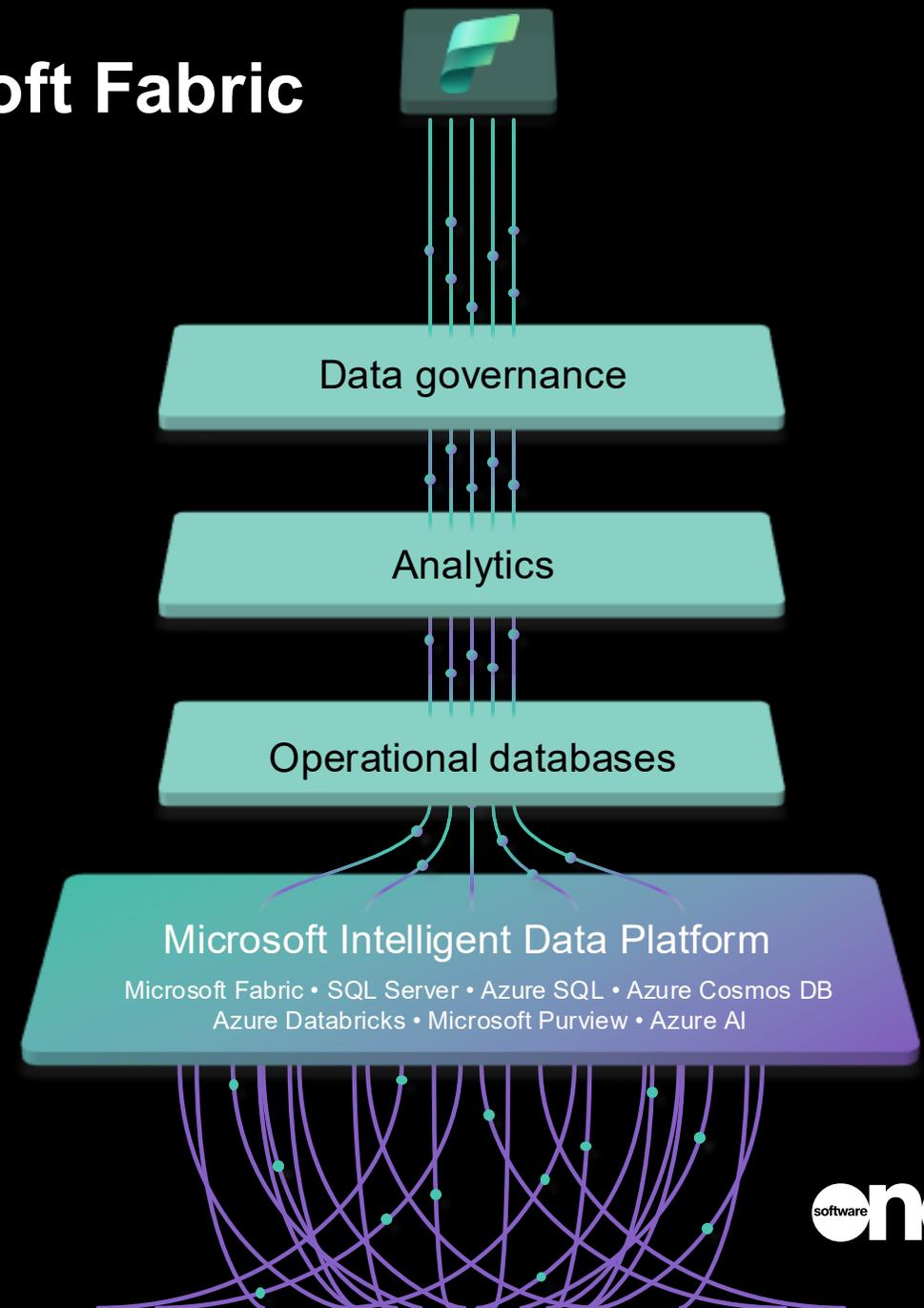
Unified Architecture for Data, BI & AI



- Central storage of data with OneLake
 - One tool set for all roles
 - Data Engineer, Analyst, Data Scientist
- Citizen User**
- Built-in security and management
 - Easily scale through Azure

Flexible capacity models with Microsoft Fabric

- Fabric isn't just a new tool — it's a new operating model for data, AI, and BI that combines financial agility and governance.
- Start with pay-as-you-go for maximum flexibility – switch to Reserved with stable capacity utilization (40% savings possible)
- An integral component of the comprehensive Microsoft Cloud Platform



Microsoft Fabric Capabilities



Empower every business user

Empower everyone to uncover insights accessible data, easy-to-use tools, and visuals embedded apps they use everyday



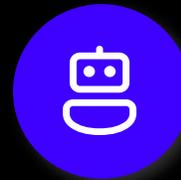
Establish a trusted data foundation

Connect to any data from a single, multi-cloud data lake and use a single copy of data across engines



Unify your analytics on a complete, governed platform

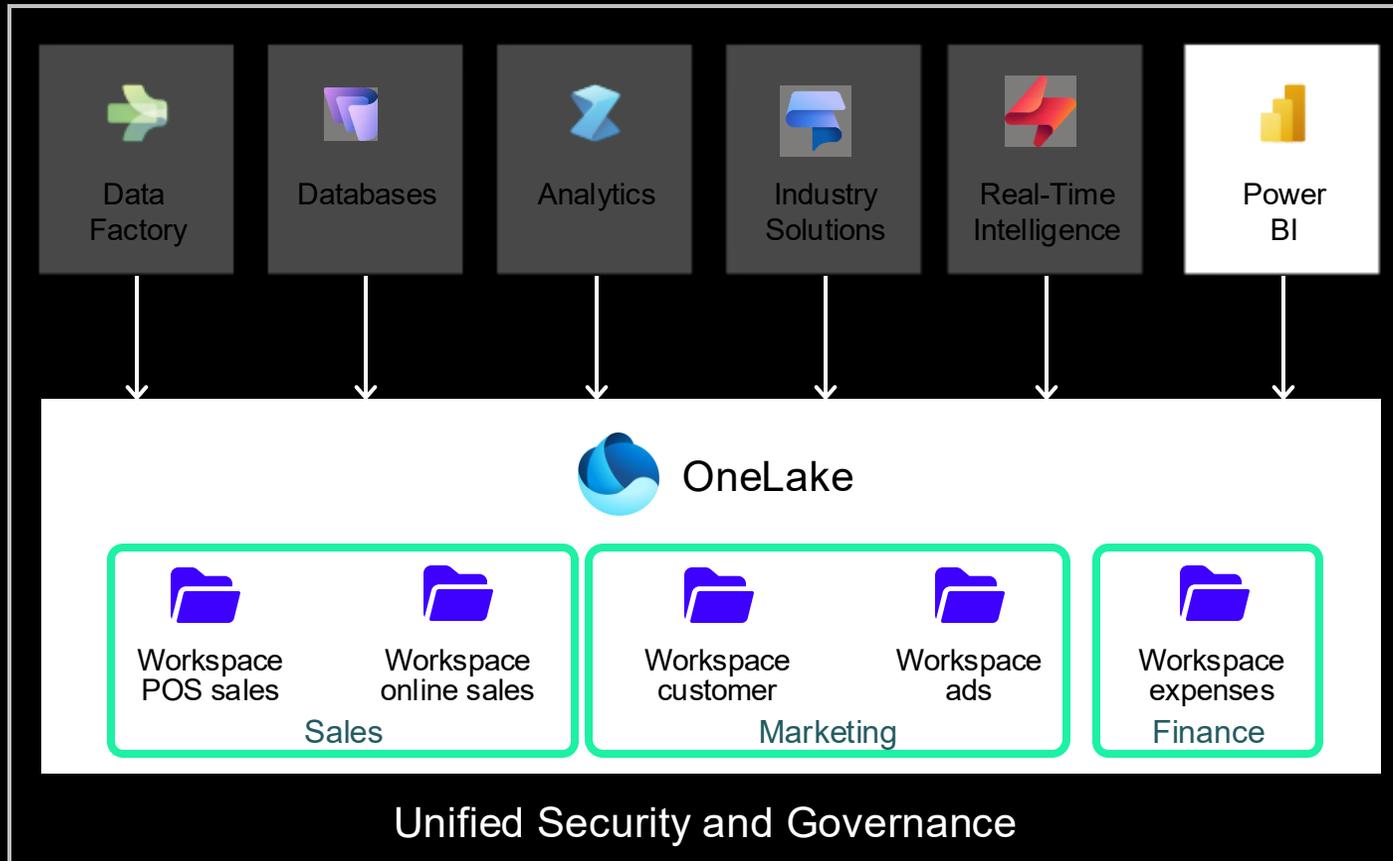
Reduce the cost and effort of integration with a unified, secure, and governed platform



Fuel your AI innovation

Adopt a data platform infused with AI at every layer to help you get more done, faster

Workspace / Domain management in Fabric for Business Areas



Sales



Marketing



Finance

- Central storage of data with OneLake
- One toolset for all roles, allowing collaboration within defined governance boundaries

Workspace / Domain management in Fabric for Business Areas

Unified Security and Governance



OneDrive
for documents

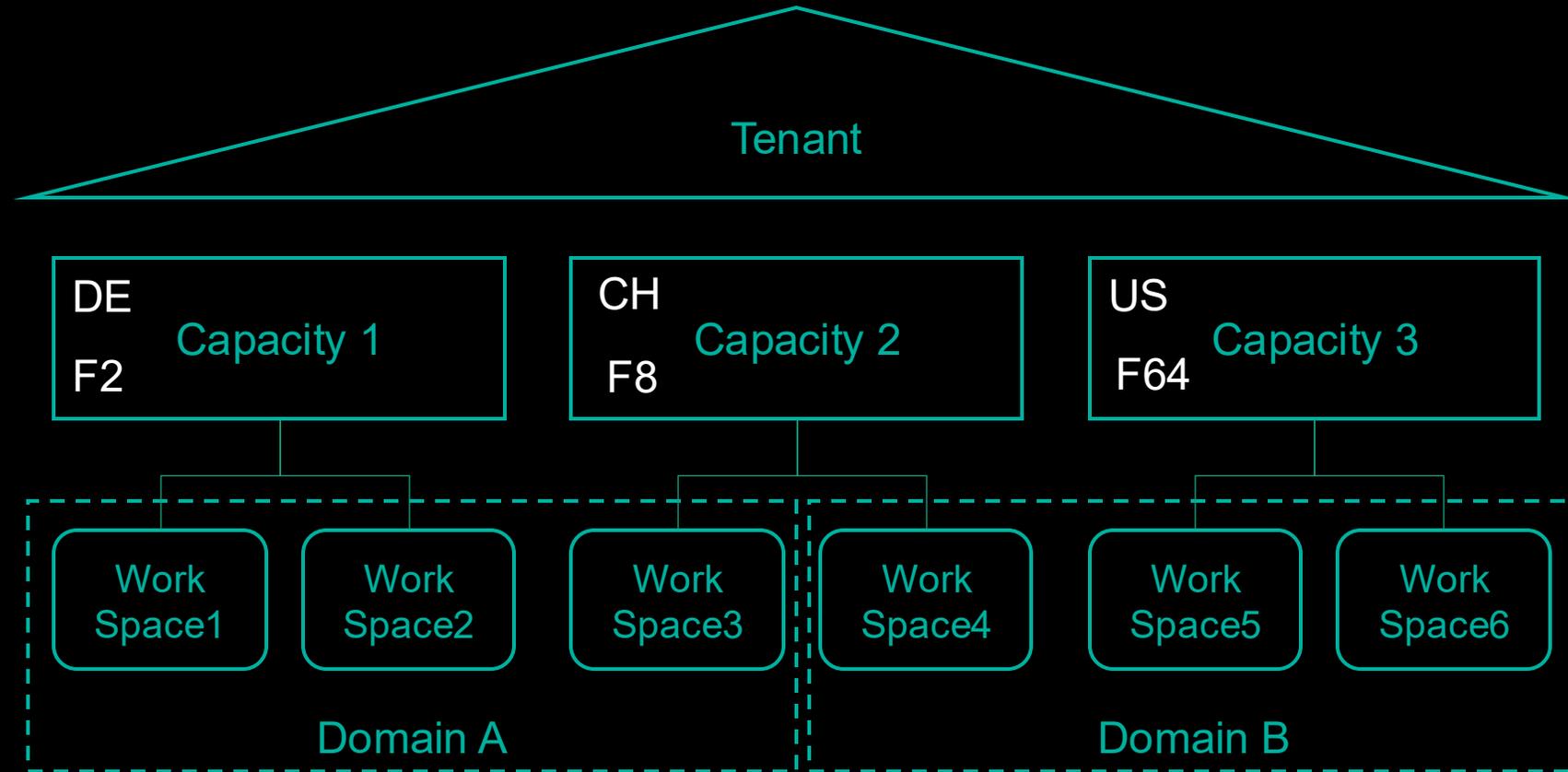


OneLake
for data

OneLake provides a data lake as a service **without you needing to build it**



Structure of MS Fabric



PowerBI: The bridge between data and decisions in Fabric



Power BI service



Interactive reports, real-time dashboards, and paginated reports



Custom visualizations



AI-infused insights and intuitive data exploration using natural language query



Sharing and collaboration



- “No Silos”
- Real separation of compute and storage
- One copy of data can be read by all engines
- No lock-in with industry standard APIs and open file formats
- Seamlessly connect to more than 170+ data stores



Powered by AI with Copilot in
Microsoft Fabric

- Home
- Workspaces
- OneLake catalog
- Monitor
- Real-Time
- Workloads
- contosoSales
- 01 Campaign...

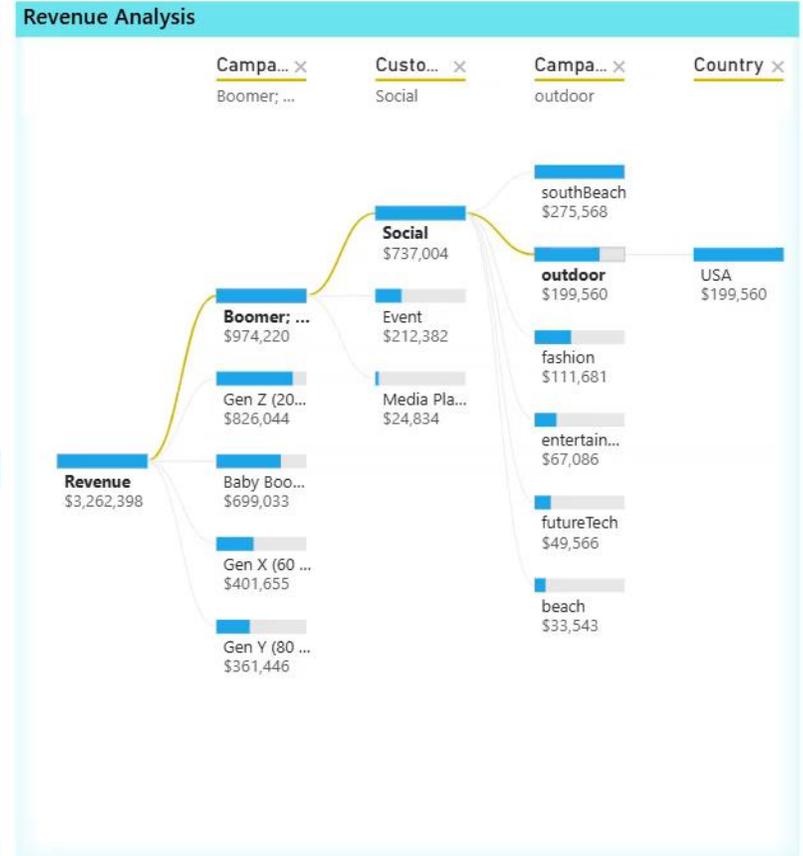
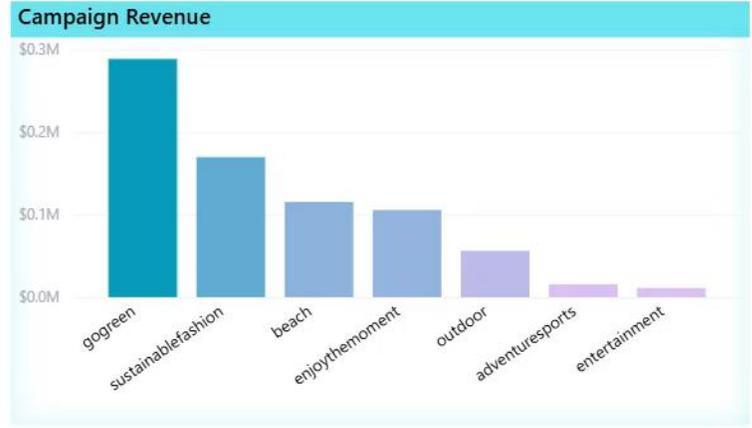
Campaign Analytics

Churn Analysis | Campaign Analytics | Website Analytics

- adventuresports
- beach
- enjoythemoment
- entertainment
- gogreen
- outdoor
- sustainablefashion

KPIs

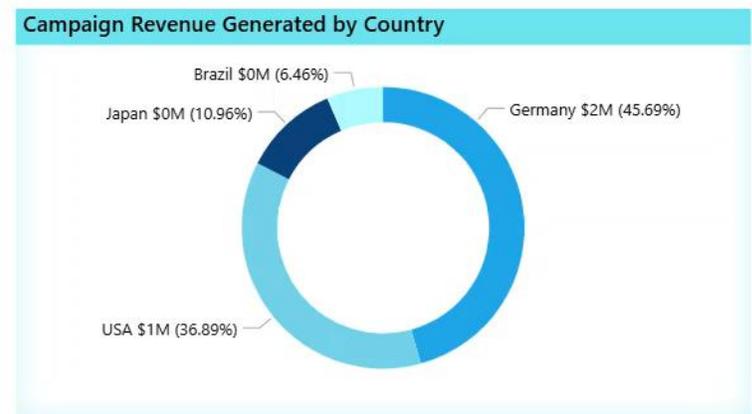
- \$67,086** Revenue
- \$26,688** Campaign Cost



Filters

Country: All

Campaign_Name: All



Copilot

Preview

Copilot (preview)

Uncover insights with the help of AI. Get the latest on [what's in preview](#)

Recommended

- What is this report page about?
- Prep a summary for my team
- Tell me what Copilot can do

Understand the data

Dig deeper

Write a summary

Ask a question about this report

Copilot uses AI. Always review content for mistakes. [Read terms](#)

109%



01 Marketing Data to Lakehouse (Bronze) - Code-First Experience.ipynb | Saved

Home Edit Run View

Standard session PySpark (Python) Environment salesEnvironment Data Wrangler Copilot

Code-First Experience

Importing the necessary libraries

```
Ask Copilot (preview) to generate code or enter "/" for commands.
```

```
1 import os
2 spark.conf.set("spark.sql.parquet.vorder.enabled", "true")
3 spark.conf.set("spark.microsoft.delta.optimizeWrite.enabled", "true")
4 spark.conf.set("spark.microsoft.delta.optimizeWrite.binSize", "1073741824")
5 from pyspark.sql.functions import *
6 from pyspark.sql.functions import col, unix_timestamp, to_date
7 from pyspark.sql.types import DateType
```

[1] ✓ 14 sec - Session ready in 14 sec 48 ms. Command executed in 347 ms by GSDC Operations on 7:54:18 PM, 4/06/25

List of tables

```
1
```

Copilot Preview

Let's work with your data

Choose an option below or type a request to get started.

- Load data from my lakehouse into a DataFrame
- Generate insights from data
- Suggest data visualizations

View prompts

Type a request or click the sparkle icon for ideas.

AI-generated content can have mistakes. Make sure it's accurate and appropriate before using it. [Read preview terms](#)

Session ready AutoSave: On Selected Cell 3 of 9 cells

Microsoft Fabric combines 7 workloads for end-to-end analytics

Designed to target specific personas and tasks, yet work together seamlessly



Data Factory

Unify your data estate with a data integration experience and 300+ data transformations to easily solve the most complex ETL scenarios



Data Engineering

Enable data engineers to design, build, and maintain infrastructures at scale using World-class Spark platform with great authoring experiences to



Data Warehouse

Provide industry-leading SQL performance and scale, fully separating compute from storage for independently scaling and natively storing data in open Parquet/Delta Lake



Data Science

Empower data scientists and analysts to quickly build, deploy, and operationalize sophisticated AI directly within Fabric



Real Time Intelligence

Ingest streaming data with high granularity, dynamically transform streaming data, query data in real-time for instant insights, and trigger actions



Power BI

Make better, data-driven decisions with the world's leading business intelligence platform that turns unrelated sources of data into coherent, interactive insights

Microsoft Fabric creates real value

Technical

Centralized data storage with OneLake

Integrated workloads (BI, AI, real-time, engineering)

No more redundant data storage necessary

Organizational

One platform instead of fragmented tools

Reduced operational overhead for IT & governance

Copilot & Self-Service empower all teams

Business

Faster insights → faster decisions

Better time-to-value for projects

Flexible operating model saves costs

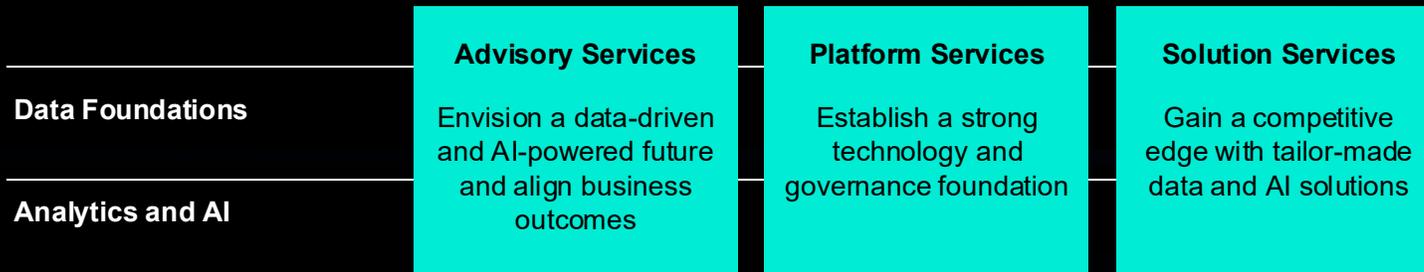
**Microsoft Fabric unifies data, tools, and teams—
and accelerates data-driven value creation.**



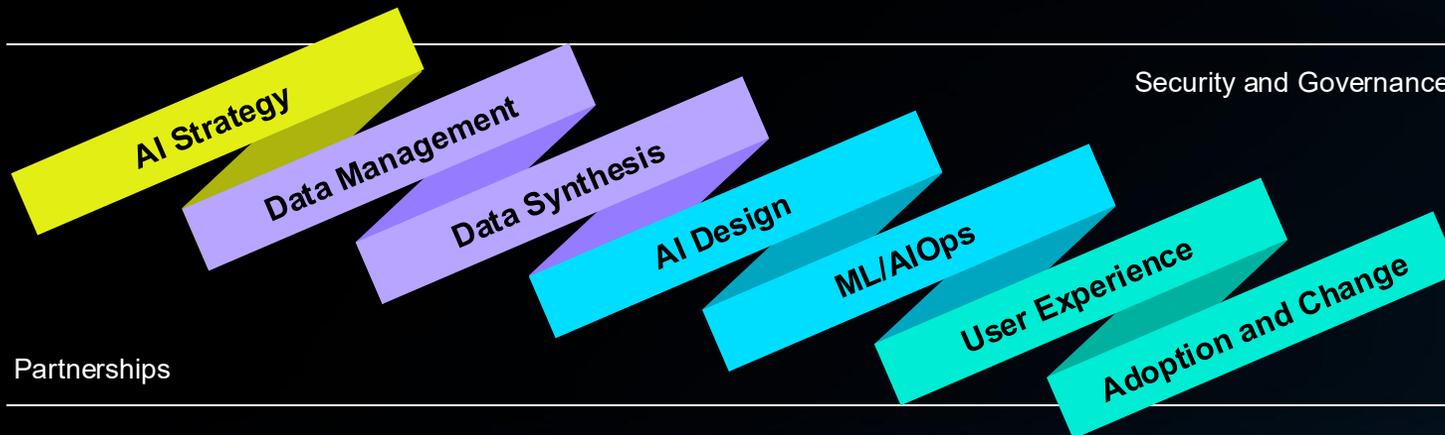
Data and AI

Data-driven, AI-powered

Professional Services



SoftwareOne Intelligence Fabric



Breadth of capabilities

From GenAI employee productivity software to data modernisation to custom AI-powered applications

Proven data and AI expertise

400+ data and AI experts
Specialised knowledge of leading data sources and platforms

Ecosystem synergy

Partnerships with 30+ of the leading data and AI solution providers

Commercial excellence

Enterprise-grade digital transformation for businesses of all sizes



SoftwareOne is your partner of choice for Microsoft Fabric

Example of a typical SoftwareOne PoC with Microsoft support

1

MS Fabric Setup

Implantation of trail of Fabric (F64). Walkthrough Fabric to get a full overview.

2

PoC Development

Implement complex SQL transformations. Create a basic Power BI report.

3

Presentation

Present the PoC (on-site) to SoftwareOne.

The Proof of Concept (PoC) aims to validate requirements within the IT system. This will be used to design and execute a full implementation plan for the data loading pipeline.

Key Takeaways



Microsoft Fabric is more than Power BI

A unified platform for data integration, analytics, and AI – with OneLake as the central store, Copilot as the AI companion, and full governance.

New Operating Model = More Flexibility & Control

With pay-as-you-go or Reserved Instance, Fabric adapts to your budget. The Metrics app provides full transparency about usage and utilization.

Start now – shape the future

Migration is easy, support from Microsoft available. Companies that make the switch early secure an innovative edge in BI & AI.

Technische Fachkraft für Daten mit Microsoft Fabric

Besuchen Sie unser Training zum Thema!

In diesem Kurs lernen Sie, Microsoft Fabric für Datentechnik-Lösungen einzusetzen und effektive Muster für Datenladen, Architektur und Orchestrierung zu entwickeln.

Dabei werden das Erfassen, Transformieren, Sichern, Verwalten und Überwachen von Daten behandelt.

Kurs: DP-700T00

[Jetzt anmelden →](#)



Q&A



Thank you

Get in Touch

Theo Seyffertitz

Presales Services Consultant Cloud

theo.seyffertitz@softwareone.com

The logo for SoftwareOne, featuring the word "software" in a smaller, lowercase, sans-serif font inside a white circle, followed by the word "one" in a larger, lowercase, sans-serif font. The background of the slide features abstract, flowing shapes in shades of blue and teal.

software **one**

Disclaimer

This publication contains proprietary information that is protected by copyright. SoftwareOne reserves all rights thereto.

SoftwareOne shall not be liable for possible errors in this document. Liability for damages directly and indirectly associated with the supply or use of this document is excluded as far as legally permissible.

The information presented herein is intended exclusively as a guide offered by SoftwareOne. The publisher's product use rights, agreement terms and conditions and other definitions prevail over the information provided herein. The content must not be copied, reproduced, passed to third parties or used for any other purposes without written permission of SoftwareOne

Copyright© by SoftwareOne. All Rights Reserved. SoftwareOne is a registered trademark of SoftwareOne. All other trademarks, service marks or trade names appearing herein are the property of their respective owners.