

Fast agile software & cloud procurement

In today's fast-paced world of IT-enabled transformation and constant change, businesses like yours face the challenge of procuring software products from a myriad of vendors efficiently. With an ever-growing number of suppliers you need to deal with, how can you keep up?

Enter **SoftwareOne Express Marketplace** – rapidly access the very best pricing for many of your frequently requested products from leading software and cloud vendors.

Instead of getting lost in the complexities of sourcing quotations, negotiating prices and contracts, and managing hundreds suppliers, we make it easy for you. Our Express Marketplace service has been designed to streamline your software and cloud procurement process for leading software vendors, enabling you to respond swiftly to your business needs while reducing related spending and overheads.

Our global team of certified vendor experts is ready to provide you with speedy pricing and delivery information, cutting down procurement time and administration – which can otherwise take days or even weeks.

How it works...

- Select the products you require from a catalogue of frequently requested products from leading software vendors.
- Your enquiries are routed via our new technology platform to our team of accredited vendor experts, so you receive rapid quotations with favourable commercial terms
- Procure from one trusted partner instead of many individual vendors, resulting in savings on software, cloud, and overhead costs



Don't let software procurement slow you down. Embrace SoftwareOne Express Marketplace service and experience a streamlined approach to software procurement like no other.

Reasons to partner with us...

- 1. **One-stop-shop:** Procure all your software and cloud services from one reliable partner, not thousands
- 2. Selection & speed: Simplify your procurement process, receive detailed quotations rapidly in order to make informed purchasing decisions
- 3. Leading experts: Benefit from the commercial and contractual knowledge and support of our global team of specialist publishers and ISV experts
- **4.** Efficient operations: Streamline your organisation's IT procurement and administration, freeing up resources for strategic goals and initiatives.
- 5. Drive agility & innovation: Accelerating software deployment supports transformation and the introduction of new services, ultimately reducing the time to value of your software investments.

In a world where time and agility are now crucial, SoftwareOne's Express Marketplace has your back. Let us simplify your software and cloud procurement journey, so you can focus on driving your business forward. Get started with us today!

SoftwareOne Marketplace Services

Our Marketplace services have been designed to suit your unique needs and make your software and cloud procurement simple and efficient. Buy all your software from one provider your way.

Express

Rapid procurement from a catalogue of frequently purchased products.

Elite

Specialist expertise for the rapid sourcing of new or non-standard software.

Digital Supply Chain

Procure from a custom catalog, supported by automated workflows & dedicated team of experts.

CONTACT US TODAY

Find out more at www.softwareone.com

SoftwareOne AG | Headquarters T. +4144 832 4169 E. info@softwareone.com

Copyright © 2023 by SoftwareOne AG, Riedenmatt 4, CH-6370 Stans. All rights reserved. SoftwareOne is a registered trademark of SoftwareOne AG. All other trademarks are the property of their respective owners. SoftwareOne shall not be liable for any error in this document. Liability for damages directly and indirectly associated with the supply or use of this document is excluded as far as legally permissible. © Imagery by: Adobe Stock and Getty Images.



